

## Debtors Analysis

As at 30 June 2020	Council		
	Jun-20 \$'000	Jun-19 \$'000	Variance \$'000
<b>From non-exchange transactions</b>			
Trade receivables	2,333	1,559	774 *1
Infringement receivables	2,145	2,257	(112)
Rates receivables	6,443	3,540	2,903 *2
New Zealand Transport Agency	1,838	1,651	187
Other	116	302	(186)
Allowance for doubtful debts	(1,925)	(1,781)	(144)
	<b>10,950</b>	<b>7,528</b>	<b>3,422</b>
<b>From exchange transactions</b>			
Trade receivables	7,671	6,226	1,445 *3
Other	4,549	5,873	(1,324) *4
Allowance for doubtful debts	(829)	(311)	(518) *5
	<b>11,391</b>	<b>11,788</b>	<b>(397)</b>
	<b>22,341</b>	<b>19,316</b>	<b>3,025</b>

### Age analysis

#### Trade and other receivables (excluding rates)

	Council		
	Jun-20 \$'000	Jun-19 \$'000	Variance \$'000
Current (0-30 days)	11,276	13,835	(2,559) *6
31-60 days *	1,570	464	1,106 *7
61-90 days *	701	323	378 *7
90 days + *	5,106	3,246	1,860 *7
	<b>18,653</b>	<b>17,868</b>	<b>785</b>

#### Rates receivables

Current year rates (overdue) *	5,119	2,901	2,218 *2
Previous years rates *	1,323	639	684
	<b>6,442</b>	<b>3,540</b>	<b>2,902</b>

Allowance for doubtful debts	(2,754)	(2,092)	(662) *5
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#### Total receivables

	<b>22,341</b>	<b>19,316</b>	<b>3,025</b>
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\* Amounts are considered past due.

## Commentary

- \*1 Increase in Development Contribution invoices outstanding at year end in FY20 \$2.2m vs FY19 \$1.5m
- \*2 Increase in outstanding current years rates receivable due to the extension of instalment 4 due date to 31 July 2020 as a Covid-19 relief response.
- \*3 Increase in exchange trade receivables includes \$1.4m NEMA accrual for EOC claims 3 and 4 which have since been processed and approved.
- \*4 Decrease in YTD GST refund position of \$965k and \$443k reduction in Skyline and Shotover Jet lease income year-end accrual.
- \*5 Increase in the allowance for doubtful debts is mostly due to an increase in debtors that are now greater than 720days overdue which we take the full 100% as provision (\$415k FY20 vs \$83k FY19)
- \*6 FY19 had \$4.5m current sundry debtors outstanding compared to FY20 \$3.9m as there was a \$1.2m grant invoiced to MBIE for their TIF contribution as well as a \$443k reduction in Skyline and Shotover Jet lease income year-end accrual.
- \*7 Increase in outstanding debtors greater than 30 days overdue is due to the increase in volume and value of consents (\$2.6m FY20 vs \$1.5m FY19) and because the accounts receivable team held off from debt collection activities during lockdown and the months that followed but these have since resumed.

To note, of the \$10.0m total outstanding trade receivables at 30 June, only \$3.4m of this balance was still outstanding at the end of September.