

21 May 2018

Universal Developments Ltd, Hawea  
[Lane.hocking@yahoo.com](mailto:Lane.hocking@yahoo.com)

Attention: Lane Hocking

Dear Lane

### **HAWEA SPECIAL HOUSING AREA**

The Queenstown Lakes Community Housing Trust (QLCHT) acknowledges support in principle for your proposed Special Housing Area (SHA) development at Cemetery Rd, Hawea. We appreciate your willingness to work with us from an early stage.

QLCHT now has a waiting list of 500 households seeking some form of housing assistance. Around 20% of these are Wanaka based, and we believe would benefit greatly from a large-scale development of this kind in the Wanaka area.

A 10% Community Housing contribution to QLCHT would enable us to assist a large number of households on our database, as well as others who may not be on our waiting list yet, but would meet our eligibility criteria. The population projections certainly indicate Wanaka is going to grow significantly over the next few years.

In addition, you have advised Universal Developments will double the contribution provided in Stage 1 to 20%, by bringing forward its contribution from later stages. We consider this to represent a significant and unprecedented initiative by Universal Developments, and is illustrative of your commitment to addressing the housing challenges facing the District.

We applaud your emphasis on the affordable end of the housing spectrum, and are always glad to see developers focusing on entry-level housing.

We see your proposed SHA aligning with QLCHT's mission of helping committed residents of the Queenstown Lakes District into decent affordable housing with secure tenure, and would like to continue to cooperate with this exciting development.

Our support is subject to an acceptable SHA Agreement being put in place in the future.

Good luck with your proposal.

Kind regards,



Julie Scott  
Executive Officer