

Attachment B: QAC Draft SOI Feedback from the Office of the Mayor, dated 9 March 2026

9 March 2026

Simon Flood
Chair Queenstown Airport Corporation
By email: simon@floodhome.net.nz

Dear / Tēnā koe Simon

FEEDBACK ON QUEENSTOWN AIRPORT CORPORATION (QAC) DRAFT STATEMENT OF INTENT (SOI)

On behalf of my Council colleagues, thank you for the opportunity to discuss the Draft SOI. It was a good conversation, and we look forward to building on this relationship and meeting with your Board.

Please accept this as a record of the feedback and points of clarification we asked your Executive Team to consider in relation to the Draft SOI:

1. We asked that you include some commentary or messaging that better explains the changes in domestic and international growth and a reflection of QAC's rationale for how they anticipate these percentage differentials will play out in the future (smoothing of the markets).
2. Can we please ask to clarify the reference to the CAA, the review in terms of Qualifying Status, as discussed.
3. In reference to aeronautical revenue, can you better define the 'three tiers', as discussed.
4. Consider including in the introduction a brief explanation of what has changed in the SOI. For example, an updated infrastructure section and refresh of the sustainability section were raised by the team.
5. In terms of Growth Assumptions, please consider some commentary on inputs to forecasting and include some of the areas of influence - for example, Southern Way and regional relationships.
6. Consider oversight of emissions, what we can influence and what we can control. This may be considered in more detail in the development of the Strategic Plan and then via the Statement of Expectations (SOE). Noting that Council officers will seek to agree a process for the consideration of both components.
7. Please consider adding more commentary to disclosure in regards to "manage GA" reference. Please reference operational impact if any on GA and include a disclosure in the SOI.

8. Please consider some clarification over how mode shift is measured.
9. Can you review the ZQN Northern Land disclosure and consider a refresh inclusive of potential options or opportunities/challenges and the potential timing.
10. There is a disclosure on P.17 about quieter aircraft technology. Can you consider adding some further disclosure about new-generation aircraft, beyond the commitment to advocacy.
11. Please include an undertaking to engage proactively with QAC stakeholders (QLDC) on key issues (August 2026) that are arising from consideration of a refresh of the QAC 10-Year Strategic Plan.

Thanks again for your time and your consideration of this informal feedback. We look forward to seeing the amended SOI for our agreement.

Yours sincerely, Nāku noa nā

John Glover
MAYOR

Copy to: Michelle Morss, Interim CE, QLDC

Shane O'Hare, CE, QAC