

Objecting to a licence to sell or supply alcohol

A guide to objections and hearings

Acknowledgements

Health Promotion, Health New Zealand – Te Whatu Ora wishes to acknowledge the Taranaki Alcohol Harm Reduction Group and its *Toolkit for making submissions on alcohol licence applications*. This guide has drawn heavily on content from the toolkit. We wish to thank the group for its generosity in allowing its material to be incorporated into this guide and be made available to a wider audience.

Do you want to object to a licence to sell or supply alcohol?

If you're concerned about a proposal for a licensed premises (such as a bar or bottle shop) you can make an objection to it.

Here you can find out:

- about the current law on alcohol licensing
- how to object to a licence
- how licensing hearings work
- how licensing decisions are made.

This guide is for people who are concerned about an application for a new or renewed alcohol licence. It will help you to decide whether to make an objection to a licence, and lead you through the objection and hearings process under the Sale and Supply of Alcohol Act 2012.

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How this guide can help you

This guide will help you to decide whether to make an official objection to an application for a new or renewed alcohol licence in your community, and if you decide to go ahead, how to go about it. It sets out how to object to a licence to sell or supply alcohol, what to include in your objection, and the processes that you need to follow.

The guide explains the intent of the Sale and Supply of Alcohol Act 2012 (the Act) and outlines who can make an objection, the grounds on which you can object, and how to get others to support you. It includes a diagram of how the application and objection process runs.

You need to make a written objection to a licence application within 25 working days of a public notice appearing in your local newspaper or nominated internet site. You can do this in the following ways:

- As an individual, with a written objection
- As a group, with a written objection
- As a group, through a petition.

Working days are weekdays, excluding public holidays, and excluding 20 December – 15 January. Also excluded are Mondays where a public holiday falls on a weekend and is Mondayised – eg, Waitangi Day or Anzac Day.

Anyone can object to an application for a licence, licence renewal, variation of licence conditions, or special licence, with narrow exceptions for trade competitors and their surrogates. You can object as an individual or as the representative of a group or organisation.

If there are any objections to an application it must go to a district licensing committee (DLC) hearing. If you make an objection in time, you'll have a chance to speak about your objection at a public hearing. We explain how hearings work and what you need to do to prepare for, and take part in, a hearing.

You can also find out about when the Alcohol Regulatory Licensing Authority, Te Mana Waeture Take Waipiro (ARLA) is involved in applications.

Objecting in action: a real case study

Hi, my name is Michelle, I am a mum, wife and nurse.

In November 2022 I was sitting in my car outside school waiting for our seven-year-old to come out. While I was waiting I read the South Taranaki Star and came across an application for an off-licence.

My initial thought was, we already have three off-licences and three supermarkets selling alcohol in a community of 8,000 people. What we don't need is another one, particularly as it is just down the road from Hāwera High School and opposite another off-licence and supermarket.

So.... What to do? My immediate reaction was to write a letter to the editor of the local paper to urge the Hāwera community to oppose another off-licence. Prior to writing the letter I contacted the local council and spoke to the Licensing Inspector about how to oppose, as there are criteria to be met.

I then wrote a letter to the editor (which then became an article in the paper). I contacted the Principal at the high school, I emailed our local Member of Parliament, and I went and saw the Captain of the Salvation Army. I then went door knocking, and did a mail drop in the immediate residential area to inform the residents of the off-licence application (many had not seen the application in the paper). During my door knocking I also handed out the phone number and the contact person who people would need to talk to at the council to find out how they could oppose the application. In that handout I also provided some basic information on the harm that too many off-licences in a small town can do to a community and the timeframe people needed to object by.

I was also in touch with Jill, who is a Health Promotion Officer at Taranaki Base Hospital, who provided me with some excellent information to support my objection. I also discussed my concerns with Sergeant Smith at the Hāwera Police Station.

On a positive, fabulous note we had six community objections and the application was withdrawn.

Communities can make a difference.

Michelle Bird

The Sale and Supply of Alcohol Act 2012: what you need to know

The Act aims to minimise harm from alcohol by managing the way it's sold, supplied and consumed.

The Act's aims are to:

- ensure the safe and responsible sale, supply and consumption of alcohol
- minimise the harm from excessive and inappropriate drinking, including crime, disorder, public nuisance and negative public health outcomes.

For more detail on the object of the Act, see Figure 1.

The Act provides for community input to local alcohol licensing decisions through public objections. An objection must be based on the specific criteria set out in the Act. These are the only valid grounds for objection. There are different grounds for objecting to a new licence application than to the renewal of an existing licence.

The Act also empowers local councils to implement new licensing by-laws and, if they wish, develop local alcohol policies (LAPs) for their regions. For example, a council's LAP may:

- restrict or extend the hours when alcohol is available
- impose conditions on licences, such as a one-way door policy that stops patrons entering licensed bars or clubs after a certain time
- limit the location and/or number of licensed premises according to factors such as their proximity to schools, churches, marae, recreational facilities and high-crime areas.

The Act also establishes an alcohol licensing system that includes two new decision-making bodies:

1. DLCs

- which are administered by local councils and consider and decide all applications for alcohol licences within their local areas

2. ARLA

which deals with most enforcement actions (eg, if someone sells alcohol in breach of the Act or their licence) and also decides on appeals against decisions of DLCs.

The Act sets out criteria for assessing new (first time) licence applications (Figure 3A) and the criteria for assessing renewals of existing licences (Figure 3B). Decision-makers (members of DLCs or ARLA) must take into account a range of matters, including the:

- object of the Act (Figure 1)
- provisions in any relevant LAP (Figure 2)
- impacts that a licence would have on 'amenity and good order' in the area (see Figure 4).

Types of alcohol licence

There are four main types of licence:

- An on-licence to sell alcohol at a business for people to drink there (eg, pub, restaurant, cafe, bar)
- An off-licence to sell alcohol from a business for people to take away and drink somewhere else (eg, bottle store, supermarket, grocery store)
- A club licence (eg, sports club, RSA, working men's club)
- A special licence for an event (eg, a food and wine festival, a wedding in a council hall).

There is no presumption that any application for a new licence or a licence renewal will be granted.

Figure 1

The object of the Sale and Supply of Alcohol Act

Section 4 of the Act states in Subsection (1) that the object of the Act is that—

- (a) the sale, supply, and consumption of alcohol should be undertaken safely and responsibly; and
- (b) the harm caused by the excessive or inappropriate consumption of alcohol should be minimised.

Section 4 goes on to say:

- (2) For the purposes of subsection (1), the harm caused by the excessive or inappropriate consumption of alcohol includes—
 - (a) any crime, damage, death, disease, disorderly behaviour, illness, or injury, directly or indirectly caused, or directly or indirectly contributed to, by the excessive or inappropriate consumption of alcohol; and
 - (b) any harm to society generally or the community, directly or indirectly caused, or directly or indirectly contributed to, by any crime, damage, death, disease, disorderly behaviour, illness, or injury of a kind described in paragraph (a).

Figure 2

Local alcohol policies

A LAP is a set of rules made by a council in consultation with its community about the sale and supply of alcohol in its local area. LAPs are developed under the Act and **must** be regarded in all decisions about alcohol licences. If a LAP exists, you may wish to consider what it says about the licence being applied for, in addition to what the Act says. LAPs aren't mandatory; councils can choose whether to develop them.

LAPs can cover the following:

- Limiting the location of licensed premises in particular areas, such as near schools, community centres, playgrounds or churches
- Controlling the density (or total number) of licensed premises by stating whether new licences can be issued in an area
- Imposing conditions on particular types of licence as well as the conditions already provided for in the Act (see Figure 8), such as a 'one-way door' condition that would allow patrons to leave premises but not enter or re-enter after a certain time
- Restricting or extending the maximum trading hours set in the Act, which are:
 - 8am to 4am for on-licences (such as pubs and restaurants)
 - 7am to 11pm for off-licences (such as bottle stores and supermarkets).

Check your council's website to see if it has a LAP in place.

For further information on LAPs, see resources.alcohol.org.nz (see Management & laws).

Getting involved in the licence application process

How will you hear about a licence application?

An applicant must notify the public of every application for an on-, off- or club licence (Not all special licences need to be publicly notified – see Figure 5 for more information).

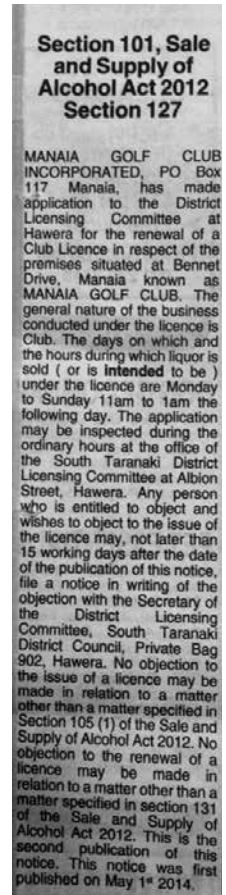
The applicant may be required to put a notice in a local newspaper or to advertise their application on the local council's website. Where an applicant is required to notify the public, they must also place an A4-size copy of the public notice on or next to the site of the proposed licence.

Different rules apply to a special licence application: the secretary of the DLC decides whether it's in the public interest to notify the application.

It's worth getting in touch with your local council to clarify how to find out about applications.

Who can make an objection?

Anyone can object to an application for a licence, licence renewal, variation of licence conditions, or special licence, with narrow exceptions for trade competitors and their surrogates. You can object as an individual or as the representative of a group or organisation.



Trade competitors and their surrogates are restricted from objecting

Trade competitors cannot object if their objection is about trade. A trade competitor is a person holding an alcohol licence, regardless of whether they actually sell alcohol or where they sell it.

Surrogate trade competitors cannot object. A surrogate is a person receiving, or is likely to receive, direct or indirect help from a trade competitor to object to an alcohol licensing application.

DLCs (or ARLA) need to determine if the prospective objector is a trade competitor or surrogate as part of their preparatory processes.

These provisions ensure the licensing process remains focused on the object of the Act – to ensure the safe and responsible sale, supply, and consumption of alcohol; and to minimise alcohol-related harm.

You can also try to encourage others to make an objection if they are concerned.

For example, you could:

- contact community organisations that are actively involved with alcohol-related harm, family violence, youth groups etc. Your local council will have a directory of the key groups and contact people
- talk to people in the neighbourhood who could be directly affected by the proposed alcohol licence eg, those living in neighbouring properties. They may need to be nudged into action or may need you to help them
- arrange a meeting with a school's board of trustees if the proposed alcohol licence is near their school, or talk to parents at the school gate.

Considering a petition?

If you decide to make a group objection via a petition, you must make sure that:

- you appoint a lead coordinator to manage the petition process
- the petition clearly states the issue(s), so that people know exactly what they're agreeing to
- you clearly link your objection to one or more of the relevant criteria in the Act
- everyone who signs the petition provides their details in full, including name and address, on the petition – and is aware that these details will be shared with the applicant
- the information included in the petition is readable and correct, or it may not be accepted.

How much does it cost to object?

There is no fee for making an objection.

Figure 3A

Criteria for assessing applications for new (first time) licences

When deciding whether to authorise the issue of an on-, off-, or club licence, a DLC or ARLA must have regard to:

- the object of the Act
- the suitability of the applicant
- any relevant provisions in any LAP that exists and is in force
- the proposed days and hours of sale
- the design and layout of the premises
- the sale of other goods such as non-alcohol and low-alcohol drinks and food
- the provision of other services (such as accommodation, meals, live entertainment etc)
- how the 'amenity and good order' of the area would be affected if the licence were or were not granted (see Figure 4). As Figure 4 illustrates there are two different possible aspects to the amenity and good order of the locality, both of which or either of which, might be relevant to a particular locality (section 105(1)(h) and (i) of the Act)
- whether the applicant has appropriate systems, staff and training to comply with the law
- any matters in reports by the Police, the Licensing Inspector or the Medical Officer of Health.

The decision-makers can't take into account the impacts of the licence on business conducted under any other licence – this makes it clear that the potential for competition that might have negative impacts on another licensee is not a relevant consideration.

Figure 3B

Criteria for assessing applications for renewals of existing licences

When deciding whether or not to renew an existing licence a DLC or the Authority must have regard to:

- the object of the Act
- the suitability of the applicant
- any relevant provisions in any LAP
- the days and hours of sale
- the design and layout of the premises
- the sale of other goods such as non-alcohol and low-alcohol drinks and food
- the provision of other services
- the amenity and good order of the locality (see Figure 4)
- any matters in reports by the Police, the Medical Officer of Health or the Licensing Inspector
- the manner in which the licensee has sold, displayed, advertised, promoted and supplied alcohol under its existing licence.

Figure 4

Amenity and good order

DLCs and ARLA have to consider ‘amenity and good order’ when deciding whether to grant a new licence or renew an existing one. For a new licence they must consider whether granting the application would reduce the amenity and good order of the locality to more than a minor extent (section 105(1)(h) of the Act). There are some areas where there are already existing licences with the result that the amenity and good order of the locality are already badly affected. In these situations a further question for the decision-maker is whether or not it is desirable not to issue any further licences (section 105(1)(i) of the Act). For a renewal they have to consider whether refusing to renew the licence would increase the amenity and good order of the locality by more than a minor extent (section 131(1)(b) of the Act).

Amenity and good order is described in the Act (section 5) as the extent to which, and ways in which, the locality in which the premises is situated is pleasant and agreeable.

In deciding whether amenity and good order would be reduced by more than a minor extent for new licences, the decision-makers must take into account (section 106(1) of the Act):

- current, and possible future, levels of noise, nuisance and vandalism
- the number of other licensed premises of the same kind in the area
- the compatibility of the proposed use with the current and future use of surrounding properties.

For renewal applications in deciding whether amenity and good order would be increased by more than a minor extent if the application was refused, the decision-makers must take into account (section 106(2) of the Act):

- current, and possible future, levels of noise, nuisance, and vandalism in the locality of the premises.

Figure 5

Special licences

Special licences are treated slightly differently from on-, off- and club licences under the Act. Special licences allow for the sale or supply of alcohol to anyone over 18 attending an event such as a food and wine festival, private function, street party or sporting event. They are ad hoc rather than permanent licences.

Applicants must lodge a special licence application at least 20 working days before the event unless there are special circumstances, in which case they need to ask the DLC if it will agree to accept their application late – it might not.

Unlike for other licence applications, the secretary of the DLC decides whether the applicant needs to publicly notify the application and, if so, the kind of notification required (eg, in a newspaper or by putting up a notice on the premises).

If there are any public objections or opposition to the application from the Police, the Licensing Inspector or the Medical Officer of Health, the committee must call a public hearing to consider the application. If this happens it will slow down the application. The hearing itself takes time and more time is often needed for the decision to be prepared.

If a special licence application relates to a large-scale event, the committee may ask the applicant to:

- provide an *Event Management Plan* outlining how they propose to deal with matters such as security, monitoring, interaction with local residents, and public health concerns. Health New Zealand – Te Whatu Ora has sample *Event Management Plans* and guidelines for large-scale events at resources.alcohol.org.nz (see Research and publications)
- provide Natural and Built Environments Act and Building Act certificates
- liaise with Police and council officers.

In making its decision the committee will consider the criteria for granting special licences under section 142 of the Act as well as any relevant case law.

How to object to a licence application

To object to an application for a new or renewed alcohol licence, you need to:

- write to the DLC stating that you wish to object to the application, and why
- include your full name, residential address, email address, and contact phone number
- ensure that your objection is received within 25 working days after the first public notice in your local newspaper
- if you want to participate in the hearing in support of your objection, it is important to say that and include information on what would require you to attend e.g. video conferencing so you can attend remotely.

Remember, you only have 25 working days to make an objection, so it's important to act quickly. Working days are weekdays, excluding public holidays, and excluding 20 December – 15 January. Also excluded are Mondays where a public holiday falls on a weekend and is Mondayised – e.g. Waitangi Day or ANZAC Day. You don't need to have all your arguments well thought out at this stage, as you'll have the opportunity to talk about your objection at the hearing. If you are short on time, just note down a few key points and say that you wish to speak at the hearing. This will ensure that you get the chance to speak to the DLC about your concerns. You'll have time to prepare your full arguments for the hearing later.

A sample letter for objecting to a licence application is provided in Appendix 1.

The grounds for a public objection

An objection to a new licence must be based on the Act's criteria for assessing applications (see Figure 3A). These are the only valid grounds for objection. The decision-makers can't take into account the impacts of the licence on business conducted under any other licence. For example, you can't object because you think your own licensed premises will lose customers.

If you wish to object to an application for a new licence, you could:

- say that you're concerned that a new licensed premises in your street would add to the existing noise, vandalism and disturbance
- describe the current situation (eg, the night-time noise levels) and how it would be affected by a new or renewed licence
- describe how an existing licence has been poorly managed recently, causing community issues, or how its location is no longer appropriate due to the way in which your community is developing.

It will strengthen your case if you link your objection to a specific section of the Act. For example, you could base an objection on any of the following issues:

- The proposed premises is close to a kindergarten or school and would be bad for the children who go there (section 105 (l)(a) and (h)).
- Noise levels, rubbish or nuisance from the premises would adversely affect the neighbourhood (section 105(l)(a) and (b) and (h)).
- There have been problems with a licensed premises (bar or bottle shop) run by the applicant before (section 105 (l)(b) and (j)).
- The application does not meet the criteria set down in a LAP (section 105 (l)(c)).

You may be able to object to an application for a new licence on the grounds that the proposed premises is close to a sensitive site (such as a church or school). Check with your council first. It may have (or be developing) a LAP that defines sensitive sites and specifies the minimum distances between them and new licensed premises.

If you have concerns about the applicant's suitability, think about discussing this with the local New Zealand Police alcohol harm prevention officer before you make your written objection. The Police can advise you on the information or evidence that you may need to back up your objection.

New premises licences and renewal of licences are subject to objection for any listed criteria in section 105 of the Act for new licences and section 131 of the Act for renewals. It is only an application for a new licence, where the business has changed hands and an underlying licence still exists, and where all of the conditions of the underlying licence are proposed to be the same on the new licence, that suitability is the only criteria you can object on (section 102(4) and (4A)).

Evidence

It's important to provide evidence to support your objection. Evidence must be related to the specific premises that you're objecting to, for example, you could:

- record when (dates and times) you've had to ring the council to complain about noise
- provide photographs of the issue(s) you wish to highlight, such as rubbish, broken bottles in play areas, damaged letterboxes and vomit in doorways
- describe in detail when and how you've been personally affected by problems from the existing licensed premises. For example, "On Saturday 20 October 2023 at 11.30pm I was woken by a group of people leaving the premises. I heard them yelling and saw from my window that they were not walking steadily. Then I saw one of them urinate on my doorstep"
- calculate the number of alcohol outlets per head of population in your area compared with other areas (your local public health service may be able to provide you with this information).

If you want any further advice about objecting to an application, you could contact the Health Promotion Directorate or your regional Medical Officer of Health in the National Public Health Service, or Alcohol Healthwatch. For more information and contacts, see Appendix 2.

What happens to my objection?

When the DLC receives your objection, it will:

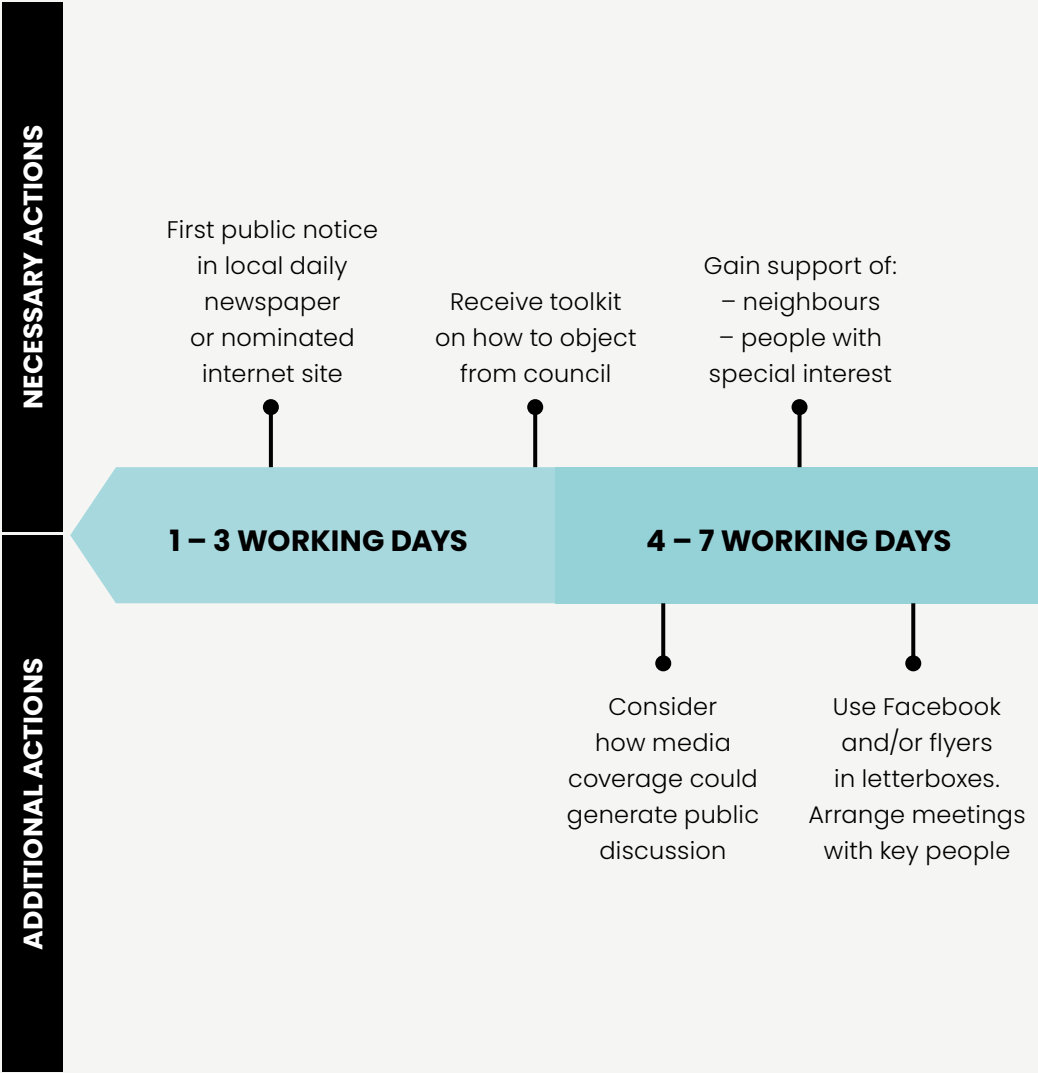
- acknowledge your objection (by phone, email or letter)
- send a copy of your objection to the licence applicant, the Police, the Licensing Inspector, and the Medical Officer of Health
- The DLC will then consider your objection and any others that have been submitted. If it believes that your objection meets the Act's criteria, it will:
 - offer you the opportunity to speak about your objection at a public hearing on the application
 - advise you of the hearing date and time.

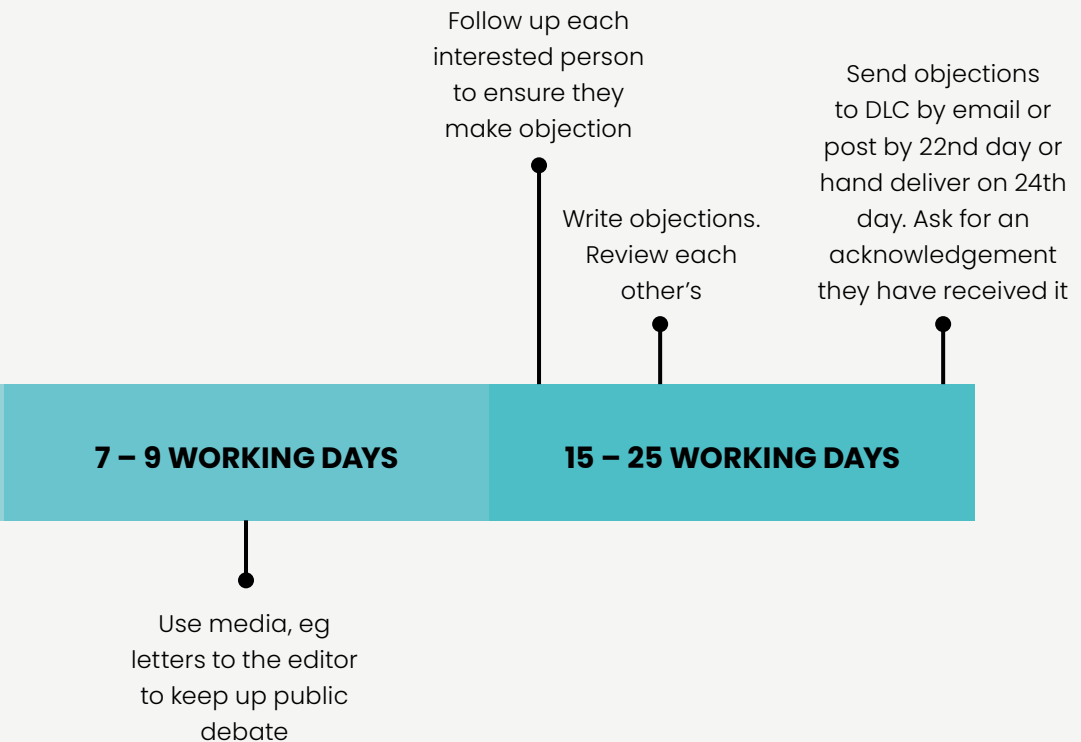
You don't have to speak at the hearing, but your objection will have greater weight if you do. If you can't attend, or are uncomfortable with public speaking, you may know of someone who'd be happy to do this for you. If your objection is based on things that you've seen and heard yourself, it would be better for you to speak at the hearing. If you get someone else to talk about what you've seen or heard it will be what's called 'hearsay', and not very persuasive.

Figures 6 and 7 set out the timeline and process for licensing decisions in more detail.

Figure 6

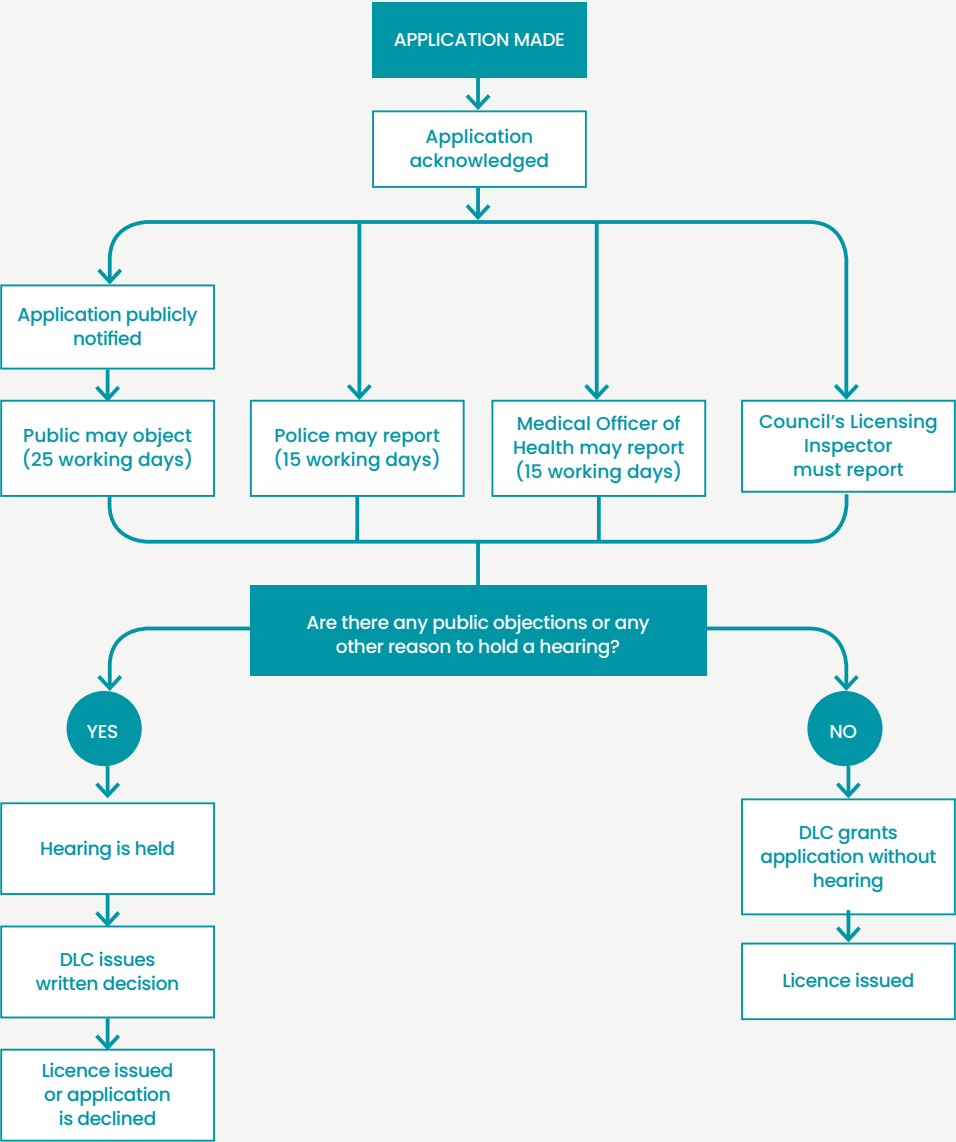
Timeline to making an objection to an alcohol licence





Your objection needs to be with the DLC by the 25th working day after the public notice has first been published. Use this timeline as a guideline to making your submission.

Figure 7
The process for issuing alcohol licences



DLC hearings: an overview

In this section you can find out about what a DLC is, its role, and the way it operates.

DLCs are set up under the Act and are administered by your local council. They're independent decision-making bodies. Within their local areas, DLCs decide applications for:

- new on-, off-, club and special licences
- renewals of on-, off-, and club licences
- new and renewed managers' certificates
- variations of licence conditions
- enforcement action for special licences.

Each DLC is made up of a chairperson (who can be either a councillor or a commissioner) and two members appointed from a list of members approved by the council. The committee members have experience relevant to alcohol licensing matters (and can include elected members of the council). A commissioner is someone who's not a councillor but has the required knowledge, skill and experience relating to alcohol licensing, and is appointed under the Act.

The members must not be people who could be biased due to their current involvement in the alcohol industry, and for each hearing there's a process to check that no one on a DLC has any conflict of interest.

The role of the committee is to consider and decide licence applications. This includes listening to and evaluating evidence and arguments for and against applications and making decisions on them.

The committee is an independent and impartial body that makes its decisions by considering the reports and evidence presented to it against the criteria in the Act and any relevant case law. While the committee is administered by the council, and may include councillors, it makes its decisions independently of the council, according to the provisions of the Act.

If there are any public objections to a licence application or opposition from reporting agencies, or the DLC decides that it wishes to call a hearing, the applicant is invited to attend a DLC hearing.

As an objector you'll also be invited to attend the hearing in person.¹ You don't have to speak at the hearing, but if you do your objection will likely have more impact on the committee.

Hearings need to avoid unnecessary formality e.g this can include provisions about:

- the location and timing of the hearing
- the layout of the venue of the hearing
- the timetable for the hearing
- the language and terminology to be used at the hearing.



Hearings ensure that applications are dealt with consistently and fairly, and all parties are given a fair opportunity to present their cases. DLCs have powers under the Act to require documents to be provided and summon (ie, require attendance by) witnesses.

If you need assistance from a New Zealand Sign Language interpreter, or have English as a second language and need interpretation support on the day of a hearing, please let the council staff arranging the hearing know in advance. The Act requires DLCs to allow evidence to be heard in te reo Māori, the council should be able to assist with what is required for this to happen e.g. a translator.

DLC hearings are open to the public, and the news media may be present. Sometimes the committee will decide to exclude the public from parts of the hearing, or limit the public release of information, for example for commercial or privacy reasons.

Objectors at licensing hearings are, like the applicant, and the reporting agencies, known as 'parties'. The Committee cannot prohibit the publication of the names of parties to proceedings.

¹ You can request to participate remotely by telephone, audio-visual link or other remote access facility. The licensing body will consider this request and approve it if it is appropriate and the necessary facilities are available.

Preparing for the hearing

There is a lot you can do to prepare for the hearing so that it goes well on the day.

Notice of the hearing

The DLCs support staff will advise you of the need to attend a hearing, the date and the venue, at least 10 working days before the hearing (unless you've agreed to an earlier date).

There's no requirement to send copies to objectors of public objections or reports from the Police, Medical Officer of Health and the council's Licensing Inspector. If you're interested in this material and haven't received it when you're notified of the hearing, you can ask the secretary of the committee to send you copies.

Some Committees issue an Agenda for the hearing which is likely to contain all the relevant papers – the application, the agency reports, the objections, and, sometimes pre-filed evidence. Check with the Committee in your area if they do this. If they do, get a copy.

The DLC may send out pre-hearing directions, which are written instructions about administrative matters, such as when any extra written materials should be provided before the hearing. If this happens, you need to do what's requested.

Some DLCs hold pre-hearing meetings. These are voluntary and are an opportunity to clarify administrative matters before a hearing or reach an agreement by consensus, such as changing opening hours in response to public objections. These early meetings can be really important as a way of influencing what happens. You may be able to achieve what you want before the application even goes to a hearing.

Get professional support if it will help

If you have a particularly complex objection, or the application itself is complicated, it may be worth considering professional advice for, and representation at, your hearing. This could be from lawyers, consultants or community groups with relevant experience. It will ensure that you have all the information and support you need so that the hearing runs smoothly. You'll need to consider the costs of any such advice before you seek it.

Consider whether you want to call witnesses on the day to support your case. These could be neighbours, a school principal, church elders or expert witnesses with particular technical expertise. Check the costs before you employ an expert witness and make sure that they're able to present solid and relevant evidence to support your objection and help the committee to make its decision.

Prepare your case

Prepare your objection and any evidence you need. Evidence is anything that backs up the facts in your objection. It can be oral, written or visual – you can use photographs, drawings, videos and/or powerpoints as evidence. Evidence should focus on facts, not emotions, and be directly relevant to your application. Use evidence to highlight how the licence, if granted, would increase alcohol-related harm or have negative effects on amenity and good order. Evidence gathered over a period of time will be stronger than evidence gathered on just one occasion.

Prior to the hearing you may be sent an agenda, hearing information and possibly also evidence and submissions from other parties that they've agreed to pre-circulate. Read all this information before the hearing.

You may wish to prepare a written statement for the hearing. This might cover any evidence you want to provide above and beyond what's in your objection, along with any legal submissions you want to make. Identify the points you want to get across and back them up in your statement. Ensure that your evidence supports what you're saying.

There is an important difference between evidence and submissions. Evidence comprises statements of fact and observation – it is empirical and experiential. Evidence is presented through witnesses who may be questioned by the Committee members. Submissions tell the Committee what your argument is. They link your evidence to the relevant provisions in the Act that your objection is based upon, and any case-law you are aware of and relying upon.

Practise reading your statement. You want to get it right and look confident and comfortable. Practising will make sure you do.

Make copies of any evidence you'll put forward at the hearing (the council can advise you how many copies you'll need to provide).

Make sure you know where the hearing is being held, and leave yourself plenty of time to find it or if attending remotely make sure you have access to the video conference.

At the hearing the DLC members may ask for your ideas on how your objection could be addressed. So it's a good idea to go prepared with some reasonable conditions that could be applied if it decides to grant the licence. If you'd like some advice, discuss your options with the Licensing Inspector at the council, the Police alcohol harm prevention officer, or your local public health service. For example, you could suggest that:

- the premises operates with restricted trading hours – so if you're concerned about its proximity to a school, it could open after 9am and close for an hour between 3pm and 4pm
- there be no promotional advertising on the premises' exterior
- security cameras be installed
- door security staff be employed
- a noise management plan be required.

Case law

When deciding a licence application, the DLC has to consider a range of criteria set out in the Act (see Figure 3A and 3B). It also considers any relevant ‘case law’.

Case law means decisions made by courts and other decision-making bodies (in alcohol licensing this means, usually, the High Court, the Court of Appeal, and ARLA) that say what the law is.

When making its decisions, the DLC looks to see whether there is any case law about the matters that it has to determine.

The case law to which a DLC may refer could include decisions made by ARLA, its predecessor the Liquor Licensing Authority and any higher courts (the High Court, the Court of Appeal and the Supreme Court) that relate to alcohol licensing matters.

You may need to consider relevant case law when preparing your application or materials for a hearing. For example, if you’re thinking about how to ‘minimise’ alcohol-related harm, you might need to consider that ARLA has defined ‘minimised’ as “reduced to the smallest amount, extent or degree” in the case *Penoy Spirits Limited* 2014 NZARLA PH697. See <http://www.nzlii.org/cgi-bin/sinodisp/nz/cases/NZARLA/2014/697.html?query=penoy%20spirits>

The New Zealand Legal Information Institute has case law online, including in its databases for Liquor Licensing Authority decisions up until 21 December 2012 and ARLA decisions from 2013 (see [nzlii.org](http://www.nzlii.org)).

What happens at a hearing

Depending on the nature of the case, a hearing can last anywhere from half an hour to a full day or several days. If you're unsure about how much time you need to put aside, ask council staff how long they expect your hearing to take.

You'll only need to stay while you speak to the committee and answer any questions; however, you're welcome to listen to the whole hearing if you want to. Staying for the whole hearing may help you to understand all the issues raised and how the committee reaches its decision. This might be important if you wish to appeal the decision.

While all DLCs follow the same basic processes, each operates slightly differently.

If, because of work or family commitments, you are only able to attend at certain times of the day you should explain that to the Committee by emailing the Committee's Secretary, and asking for permission to attend and present your evidence at a specific time on a specific day during the hearing.

Who else will be at the hearing?

As well as you – an objector – and any representatives, lawyers or witnesses you bring to the hearing, there will be other people present. Those likely to attend include:

- the applicant and their representatives, lawyers or witnesses
- the DLC chairperson and members, and their committee advisors
- the Medical Officer of Health or their representative
- representatives of the Police
- the council's Licensing Inspector
- other council officers, to give reports or technical advice to the committee
- other objectors and any associated representatives, lawyers and witnesses
- members of the public
- news media representatives.

The hearing process

The order of speakers is likely to vary from hearing to hearing, but the chairperson of the committee will outline the order of the day at your hearing. In general, hearings follow this format:

Opening and introduction

The chairperson introduces the committee members and advises which licence application is being heard. You and the other parties are asked to introduce yourselves. The chairperson gives a brief outline of the hearing procedure. The chairperson also confirms that they and the committee members don't have any conflicts of interest and are able to consider the application impartially. The DLC may incorporate various elements of tikanga relevant to their mana whenua for example, opening up the hearing with a karakia (Māori prayer).

The applicant presents

The applicant (either personally or through a representative) introduces their application and presents their case. They can ask witnesses to speak in support of their application. If they're giving evidence they may be asked first to swear an oath (on a holy book such as the Bible) or give an affirmation (a solemn promise) that what they say will be the truth.

The committee may have questions for them and their witnesses.

Reporting agencies speak

The Police, Medical Officer of Health and Licensing Inspector make submissions on the application and are all sworn in (by oath or affirmation) before presenting any evidence they wish to give. They must answer questions from the committee.

Objectors present

You and any other public objectors who wish to speak can talk about your objections. You can do this yourself or through a representative. At the hearing you can't introduce new grounds for objecting, but you can present evidence to support your reasons for objecting. If you present evidence you are sworn in. You can also call witnesses to support your case. The committee members or chairperson may have questions for you or your witnesses.

Closing statements

Each party usually has a chance to make closing remarks to sum up their case. This can include responding to any arguments made during the hearing; however, no new evidence can be introduced at this stage. You may wish to highlight any relevant case law and say how it relates to your case and the evidence you have brought. The applicant gets the last say.

The conclusion of the hearing

The chairperson advises everyone that the public part of the hearing is finished and outlines the next steps. The chairperson may close the hearing with a karakia.

All committee decisions are issued in writing. Generally the committee issues a written ('reserved') decision to the applicant and other parties some time after the day of the hearing. Sometimes the committee confers in private for a short time and delivers an oral decision on the day, with the written decision issued later.

How to do well at a hearing

You want to make a good, strong impression at the hearing. You need the committee to focus on your statement and your evidence. Here are some tips to help you do well on the day:

- Plan what you wish to say carefully, and practise reading it if you've written it down before the hearing. Providing a 'brief of evidence' that outlines or summarises your evidence is a good idea.
- Dress appropriately.
- When you arrive, introduce yourself to the council staff. You'll be asked to fill in an attendance sheet if attending in person.
- If you've brought copies of documents, give these to the council staff or let them know if copies need to be made. If you are attending remotely you will need to provide this in advance digitally.
- The staff will let you know where to sit and what will be happening.
- You can expect the committee to treat you with dignity and respect, and to put you at ease. You should treat the committee members with respect too.
- Turn off your cell phone while you're at the hearing, or put it in silent mode.
- Assume that the committee has read any written material that you've sent in advance. If you've sent a written statement before the hearing, the members may not want you to read it out and may instead ask if you have anything to add and ask you questions. Be guided by the chairperson.
- You may be sworn in when you give evidence. You can choose to swear on the Bible or another sacred text (eg, the Koran) or make an affirmation (a non-religious solemn promise).
- When you speak, introduce yourself. If you represent a group, explain how its views were gathered.
- Be precise and clear about why you're objecting, and provide all the information required.

- Speak slowly, clearly and loudly enough to be understood. Try not to repeat yourself.
- Be direct and to the point; focus on the facts and not personalities or emotions.
- Stick with what you know. Use expert witnesses if you need to, but don't pretend to be one yourself if you're not.
- Paint a clear picture of how alcohol-related harm currently affects your community, and link it clearly to your concerns about the impacts of the application. Real-life experiences are persuasive; make sure they're recent and relevant. Be specific about what you saw at what time and on what dates.
- Give your evidence, then wait and respond to questions. If you're asked a question, try to respond or say you don't know. Take your time and take a moment to collect your thoughts before answering.
- Speak to the committee chairperson even when you're being questioned by others.
- Be courteous to other speakers. Don't disrupt or interject when other people are making their presentations.
- Remember that the hearing committee is impartial. If they're councillors, they're not there as politicians but as decision-makers who have to evaluate both sides of an argument. Don't use the hearing to discuss other issues; focus on the application and the issues at hand.
- There may be media attending who want to report what you've said and they may ask you questions after the meeting. It's your decision to talk to the media or not.
- Remember that everything you say is part of the public record. All evidence and submissions given at a hearing can become public and are made available at the hearing. Some councils may post such materials on a selected website. Some Committees live stream hearings. All hearings are recorded in case there is an appeal.
- Remember, your audience is interested in what you're saying and wants you to make a successful presentation. This is your opportunity and the DLC is genuinely interested in what you have to say.

Rights and rules at hearings

You have certain rights when you appear at a DLC hearing. You must also follow some rules.

Can I choose who's on the committee?

You can't choose who's on the DLC for a hearing. If you have any concerns about who'll be hearing the application (for example, if you consider that one of the members has a conflict of interest with the case), you can raise this with council staff. It's best to do this before the hearing, but it's possible to raise issues on the day. In some cases the council will decide to change the hearing members, but only if it considers that there are good grounds for doing so and no one is disadvantaged by the decision.

Can I have support people?

Yes. Your friends, family and supporters can come to the hearing. You can call them as witnesses to speak on your behalf. But it's the quality of the argument that's important – not the number of people at the hearing.

Will I be asked questions?

The committee can question you at any time during the hearing.

The committee will act as a neutral referee should any disagreements or process issues arise. It will keep the parties and hearing on track.

What will it cost me?

There's no cost to attend a hearing. However, you're responsible for paying for your own costs, such as travel to and from the hearing, time off work, and any lawyers' or professional fees you incur for the hearing.

What happens after the hearing

Once the hearing has finished the committee meets privately and makes a decision on the application. This is in writing, giving the reasons for the decision and summarising the evidence and arguments at the hearing. You, along with the other parties, will be sent a copy of the decision. It may take a number of weeks for the decision to be issued.

If the licence is granted, it will be granted with conditions. If you disagree with the conditions you can appeal them to ARLA. All those who took part in the hearing have the right to appeal to the Authority if they're dissatisfied with the decision or any part of the decision.

In some situations the decision will be suspended pending the outcome of the appeal. This means that the licence can't be used until the appeal is resolved.

An appeal must be lodged with ARLA within 10 working days after the DLC decision is supplied. You must notify the other parties to the hearing that you've appealed. There is a fee for appealing to the Authority. For more information on appeals, go to justice.govt.nz/tribunals/licences-certificates/arla/

If your application was first considered by a DLC, the only appeal right is to ARLA. If the Authority was the first body to consider the application, its decision can be appealed to the High Court. Decisions of the Authority can be appealed to the High Court, then to the Court of Appeal and up to the Supreme Court.

Figure 8

Conditions on licences

The Act requires some conditions to be imposed on all licences. The DLC or ARLA may impose others at their discretion.

Compulsory conditions

The Authority or licensing committee must ensure that every licence it issues is subject to conditions:

- stating the days on which and the hours during which alcohol may be sold and supplied
- a place or places on the premises at which drinking water is to be freely available to customers while the premises is open for business
- fees payable.

Discretionary conditions

Depending on the type of licence, the DLC or the Authority may impose the following conditions:

- Prescribing steps to be taken by the licensee to ensure that the provisions of the Act relating to the sale or supply of alcohol to prohibited persons are observed
- Prescribing steps to be taken by the licensee to ensure that the provisions of the Act relating to the management of the premises concerned are observed
- The people or kinds of person to whom alcohol may be sold or supplied
- One-way door restrictions
- In the case of a club licence or an on-licence endorsed under section 37 of the Act, conditions requiring a manager to be on duty
- For large-scale events, liaison with the Police and a plan to manage security, public health, monitoring and interactions with local residents
- Prescribing the kinds of alcohol that can be sold or delivered from the premises
- Requiring food, low-alcohol and non-alcohol beverages to be provided

- Providing information about forms of transport from the premises
- Requiring alcohol to be sold and supplied in particular containers (eg, plastic)
- Any other reasonable condition.

Appendix 1: Sample letter – objection to an alcohol licence application

[Insert date]

Alcohol Licensing Team

Name of council

Address of council

Dear Sir/Madam

I wish to object to the alcohol licence application by premises' name, premises' address.

I object to the application on the following grounds:

Objection 1:

Grounds for objection – *state grounds for objection*

Reasons for objections:

1. *State concerns*
2. *State concerns*

Objection 2:

Grounds for objection – *state grounds for objection*

Reasons for objections:

1. *State concerns*
2. *State concerns*

Objection 3:

Grounds for objection – *state grounds for objection*

Reasons for objections:

1. *State concerns*
2. *State concerns*

I wish to appear should a hearing of this application be held.

My contact details are:

Name

Postal address

Suburb

City/Postcode

Email

Yours sincerely

Signature

Name

Appendix 2: Useful contacts and information sources

The following contacts can help you with information and resources:

- The Licensing Inspector at your local council
- The alcohol Harm Prevention Officer at your local Police station
- The local public health service in your region
- Health New Zealand – Te Whatu Ora
- Alcohol Healthwatch.

You can find out how to contact them below, along with websites that contain useful information for you as you complete your application and prepare for any hearings.

Councils

You may wish to get in touch with the Licensing Inspector at your local council. To find your local council, go to lgnz.co.nz/local-government-in-nz/councils-in-aotearoa/council-websites-and-maps/

Your council could help you with information about the number and locations of current licensed premises, and opening and closing hours, in your neighbourhood. Councils also have information about the locations of existing alcohol control bylaws (liquor bans).

Police

Get in touch with the alcohol Harm Prevention Officer at your local Police station through police.govt.nz/contact-us. They should be able to provide you with information on breaches of alcohol control bylaws, including:

- the age and gender of people arrested/convicted for breaches
- an analysis of breaches by time and day of the week.

Your Local Public Health Service

The local public health team in your region should be able to support you with your objection and help provide you with supporting information.

To find your local public health service see [tewhatauora.govt.nz/corporate-information/our-health-system/health-sector-organisations/public-health-contacts/](https://www.tewhatauora.govt.nz/corporate-information/our-health-system/health-sector-organisations/public-health-contacts/)

Health New Zealand – Te Whatu Ora

Health New Zealand – Te Whatu Ora provides resources.alcohol.org.nz, which contains a wide range of useful information about alcohol laws, research and resources.

Alcohol Healthwatch

Alcohol Healthwatch aims to reduce alcohol-related harm through effective health promotion. Its website ahw.org.nz contains information about alcohol legislation, issues, projects and media.

Alcohol Healthwatch's community focused website, ActionPoint is also a useful resource actionpoint.org.nz.

Sale and Supply of Alcohol Act 2012

For free access to copies of the Act and the Regulations made under it, go to legislation.govt.nz and enter 'Sale and Supply of Alcohol Act 2012'.

Case law

The New Zealand Legal Information Institute has databases for Liquor Licensing Authority decisions up until 21 December 2012 and ARLA decisions from 2013 (see nzlii.org).

Alcohol Regulatory and Licensing Authority

For more information on appeals to ARLA, go to justice.govt.nz/tribunals/licences-certificates/arla

The demography of a district's residents and visitors

Some information about the people in your district is available from the 2018 and 2023 Censuses at Statistics New Zealand.

Council profiles are available on the Department of Internal Affairs' website

Health Promotion, Health New Zealand | Te Whatu Ora

Email: hp-enquiries@tewhatuora.govt.nz

To order resources visit resources.alcohol.org.nz