

## Audit, Finance & Risk Committee 4 October 2018

## Report for Agenda Item 1

**Department: Finance & Regulatory** 

2017/18 Full Year Actual to Budget and Full Year Actual to Re-forecast Financial Overview

## **Purpose**

1 To present the 2017/18 Full Year (FY) Actual to Budget and Full Year Actual to Reforecast financial results and to report on any significant transactions and/or variances to budget.

### Recommendation

That the Audit, Finance & Risk Committee:

1. **Note** the contents of this report.

Prepared by:

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20/09/2018

Reviewed and Authorised by:

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GM - Finance, Legal &

Regulatory

20/09/2018

## **Background**

2 The main objective of this report is to give the Committee an overview of how the Council is performing from a financial perspective. The approach taken is one of management by exception, whereby officials are required to provide explanations when actual expenditure or revenue does not match the budget.

## 2017/18 FY Actuals to FY Budget:

- 3 The FY actuals has a (\$3.5m) net operating deficit which is \$0.7m favourable to the FY Budget net operating deficit of (\$4.2m).
- 4 The FY actuals shows additional revenue of \$8.5m which is predominately within Operational Income \$4.4m, Regulatory Income \$1.4m and Consenting Income \$1.3m
- 5 The FY actuals has additional expenses within Contract Staff \$4.6m, Infrastructure Maintenance \$4.3m, an additional provision within Legal of \$2.1m which is offset by a lower Interest expense charge of (\$3.0m)
- 6 To note that Full Year actuals includes the financial accounting entries required to complete the 2017:18 Annual Report.

### 2017/18 Full Year (FY) Actuals to Re-forecast:

- 7 The FY actuals has a (\$3.5m) net operating deficit which is \$2.2m unfavourable to the FY Re-forecast net operating deficit of (\$1.2m).
- 8 The FY actuals shows additional revenue of \$3.3m which is predominately due to the disposal gain on the sale of Wanaka Airport for \$1.1m and net interest income received \$800k and turnover rents \$529k.
- 9 The FY has additional expenses within Infrastructure Maintenance of \$2.1m, additional provision within Legal of \$2.1m, Contract Staff \$802k and Professional Services fees \$752k.
- 10 To note that Full Year actuals includes the financial accounting entries required to complete the 2017:18 Annual Report.
- 11 Further in-depth commentary is provided within each attachment.

## **Options**

- 12 This report identifies and assesses the following reasonably practicable options for assessing the matter as required by section 77 of the Local Government Act 2002:
- 13 Option 1 The report is for noting, therefore no options are discussed.

### Significance and Engagement

14 This matter is of low significance, as determined by reference to the Council's Significance and Engagement Policy because as the report is for noting only.

## **Financial Implications**

15 As the review of the financial results is an administrative matter, there are no budget or cost implications arising from this report. No anomalies have been identified and it is not proposed to make any significant changes to any internal practices or procedures.

## Council Policies, Strategies and Bylaws

- 16 The following Council policies, strategies and bylaws were considered:
  - Long Term Plan 2018 2028
  - Annual Plan 2017/2018
- 17 The recommended option is consistent with the principles set out in the named policy/policies.

## **Local Government Act 2002 Purpose Provisions**

18 The recommended option is consistent with the Council's plans and policies.

## **Consultation: Community Views and Preferences**

19 Consultation is not required.

## **Legal Considerations and Statutory Responsibilities**

20 This report achieves the purpose of the Local Government Act 2002 by ensuring that Council activities are conducted in a cost-effective manner.

### **Attachments**

- A Finance Management Report 2017:18 Full Year Actuals to Full Year Budget.
- B Finance Management Report 2017:18 Full Year Actuals to Re-forecast
- C Statement of Financial Position.
- D Debtors Analysis.

Attachment A 15

## **Finance Management Report**

## For the Period Ended 30 June 2018

| Operating Expenditure and Re | evenue |
|------------------------------|--------|
|------------------------------|--------|

| Operating Expenditure and R            | Revenue           |                 |             |              |                 | % of Y       |                 |                  |
|--|-------------------|-----------------|-------------|--------------|-----------------|--------------|-----------------|------------------|
| 1                                      | Description QTR 4 | QTR 4           | Variance    | Year to date | Year to date    | Year to date | Full Year       | YTD Actuals to   |
|  | Actual            | Adjusted Budget | to Budget   | Actual       | Adjusted Budget | Variance     | Adjusted Budget | Full Year Budget |
| REVENUE                                |                   |                 |             |              |                 |              |                 |                  |
| Operating Revenue                      |                   |                 |             |              |                 |              |                 |                  |
| Income - Rates                         | 16,778,907        | 16,767,682      | 11,225      | 67,121,401   | 67,070,729      | 50,672       | 67,070,729      | 100%             |
| Income - Grants & Subsidies            | 2,191,437         | 2,183,021       | 8,416       | 6,542,348    | 5,884,347       | 658,001      | 5,884,347       | 111% <b>1*</b>   |
| Income - NZTA External Cost Recoveries | 506,653           | 494,124         | 12,529      | 1,869,647    | 1,976,496       | (106,849)    | 1,976,496       | 95%              |
| Income - Consents                      | 2,887,231         | 2,305,431       | 581,800     | 10,508,663   | 9,188,400       | 1,320,263    | 9,188,400       | 114% <b>2*</b>   |
| Income - External Cost Recovery        | 347,926           | 183,808         | 164,118     | 1,415,732    | 738,155         | 677,577      | 738,155         | 192% <b>3*</b>   |
| Income - Regulatory                    | 1,309,605         | 1,005,212       | 304,393     | 5,281,978    | 3,868,855       | 1,413,123    | 3,868,855       | 137% <b>4*</b>   |
| Income - Operational                   | 6,269,031         | 8,205,634       | (1,936,603) | 32,052,464   | 27,608,944      | 4,443,520    | 27,608,944      | 116% <b>5*</b>   |
| Total Operating Revenue                | 30,290,792        | 31,144,913      | (854,121)   | 124,792,233  | 116,335,926     | 8,456,307    | 116,335,926     | 107%             |
|  |                   |                 |             |              |                 |              |                 |                  |
| EXPENDITURE                            |                   |                 |             |              |                 |              |                 |                  |
| Personnel Expenditure                  |                   |                 |             |              |                 |              |                 |                  |
| Expenditure - Salaries & Wages         | 6,603,758         | 6,340,856       | (262,903)   | 24,282,782   | 24,380,971      | 98,189       | 24,380,971      | 100%             |
| Expenditure - Salaries & Wages Contrac | t 1,722,914       | 106,051         | (1,616,863) | 4,960,839    | 406,720         | (4,554,119)  | 406,720         | 1220% <b>6*</b>  |
| Expenditure - Health Insurance         | 83,314            | 46,200          | (37,114)    | 230,327      | 184,800         | (45,527)     | 184,800         | 125%             |
| Total Personnel Expenditure            | 8,409,986         | 6,493,107       | (1,916,879) | 29,473,947   | 24,972,491      | (4,501,456)  | 24,972,491      | 118%             |
| Operating Expenditure                  |                   |                 |             |              |                 |              |                 |                  |
| Expenditure - Professional Services    | 1,401,877         | 973,901         | (427,976)   | 4,816,735    | 3,957,417       | (859,318)    | 3,957,417       | 122% <b>7*</b>   |
| Expenditure - Legal                    | 2,791,976         | 471,135         | (2,320,840) | 4,344,268    | 1,776,542       | (2,567,726)  | 1,776,542       | 245% <b>8*</b>   |
| Expenditure - Stationery               | 75,814            | 98,303          | 22,488      | 327,755      | 393,211         | 65,456       | 393,211         | 83%              |
| Expenditure - IT & Phones              | 176,161           | 176,506         | 345         | 673,613      | 706,024         | 32,410       | 706,024         | 95%              |
| Expenditure - Commercial Rent          | 464,306           | 542,473         | 78,166      | 1,949,534    | 2,169,891       | 220,356      | 2,169,891       | 90% <b>9*</b>    |
| Expenditure - Vehicle                  | 140,764           | 142,003         | 1,239       | 498,375      | 568,014         | 69,639       | 568,014         | 88%              |
| Expenditure - Power                    | 746,448           | 811,988         | 65,540      | 3,043,964    | 3,024,716       | (19,248)     | 3,024,716       | 101%             |
| Expenditure - Insurance                | 85,670            | 175,374         | 89,705      | 712,799      | 701,498         | (11,300)     | 701,498         | 102%             |
| Expenditure - Infrastructure Maintenan | ce 8,246,466      | 5,579,760       | (2,666,707) | 26,302,149   | 21,929,039      | (4,373,111)  | 21,929,039      | 120% <b>10*</b>  |
| Expenditure - Parks & Reserves Mainter | nance 1,634,576   | 4,638,355       | 3,003,779   | 5,814,785    | 8,751,723       | 2,936,937    | 8,751,723       | 66% <b>11*</b>   |
| Expense - External Cost On Chargeable  | 169,740           | 176,446         | 6,706       | 1,308,701    | 708,630         | (600,071)    | 708,630         | 185% <b>3*</b>   |
| Expenditure - Grants                   | 1,943,828         | 1,929,721       | (14,107)    | 6,236,957    | 6,134,995       | (101,961)    | 6,134,995       | 102%             |
| Expenditure - Other                    | 3,399,842         | 3,236,661       | (163,180)   | 12,069,810   | 11,735,515      | (334,296)    | 11,735,515      | 103% <b>12*</b>  |
| Total Operating Expenditure            | 21,277,468        | 18,952,626      | (2,324,842) | 68,099,446   | 62,557,214      | (5,542,232)  | 62,557,214      | 109%             |
| Interest and Depreciation              |                   |                 |             |              |                 |              |                 |                  |
| Expenditure - Interest                 | 1,657,242         | 2,153,295       | 496,053     | 5,565,192    | 8,613,179       | 3,047,987    | 8,613,179       | 46% <b>13*</b>   |
| Expenditure - Depreciation             | 6,797,572         | 6,019,258       | (778,314)   | 25,147,502   | 24,369,187      | (778,314)    | 24,369,187      | 103% <b>14*</b>  |
| Total Interest and Depreciation        | 8,454,814         | 8,172,553       | (282,261)   | 30,712,694   | 32,982,367      | 2,269,673    | 32,982,367      | 93%              |
| Total Expenditure                      | 38,142,268        | 33,618,285      | (4,523,982) | 128,286,087  | 120,512,072     | (7,774,016)  | 120,512,072     | 106%             |
| NET OPERATING SURPLUS/(DEFICIT)        | (7,851,476)       | (2,473,373)     | (5,378,103) | (3,493,854)  | (4,176,146)     | 682,291      | (4,176,146)     |                  |

Attachment A 16

### **Capital Revenue and Expenditure**

| Oapital Nevenue and Expen          |             |              |                 |            |              |                 |              |                 |               |
|------------------------------------|-------------|--------------|-----------------|------------|--------------|-----------------|--------------|-----------------|---------------|
|                                    | Description | QTR 4        | QTR 4           | Variance   | Year to date | Year to date    | Year to date | Full Year       | YTD Actuals   |
|                                    |             | Actual       | Adjusted Budget | to Budget  | Actual       | Adjusted Budget | Variance     | Adjusted Budget | Full Year Bud |
| Capital Revenue                    |             |              |                 |            |              |                 |              |                 |               |
| Income - Development Contributions |             | 5,259,064    | 1,653,972       | 3,776,093  | 15,984,696   | 6,615,887       | 9,539,809    | 6,615,887       | 24            |
| Income - Vested Assets             |             | 30,684,457   | 8,418,259       | 22,266,198 | 30,684,457   | 10,748,642      | 19,935,815   | 10,748,642      | 31            |
| Income - Grants & Subsidies Capex  |             | 1,574,832    | 1,712,445       | (137,613)  | 6,173,344    | 6,849,781       | (676,437)    | 6,849,781       | 9             |
| <b>Total Capital Revenue</b>       |             | 37,518,354   | 11,784,676      | 25,904,678 | 52,842,497   | 24,214,310      | 28,799,187   | 24,214,310      | 21            |
| Capital Expenditure                |             |              |                 |            |              |                 |              |                 |               |
| Projects/Asset Purchases           |             | 19,074,715   | 22,108,540      | 3,033,825  | 55,628,245   | 69,193,462      | 13,565,217   | 69,193,462      | 8             |
| Debt Repayment                     |             | 0            | 0               | 0          | 0            | 0               | 0            | 16,890,000      |               |
| Total Capital Expenditure          |             | 19,074,715   | 22,108,540      | 3,033,825  | 55,628,245   | 69,193,462      | 13,565,217   | 86,083,462      |               |
| NET CAPITAL FUNDING REQUIRED       |             | (18,443,639) | 10,323,864      | 28,938,503 | 2,785,748    | 44,979,152      | 42,364,404   | 61,869,152      |               |
| External Borrowing                 |             |              |                 |            |              |                 |              |                 |               |
| Bonds                              |             | 85,000,000   |                 |            | 85,000,000   |                 |              | 187,082,000     |               |
| Total Borrowing                    |             | 85,000,000   |                 | <u> </u>   | 85,000,000   |                 |              | 187,082,000     | •             |

Attachment A 17

#### **Commentary - Operational**

- \*1 Income Grants & Subsidies NZTA opex subsidy income is \$635k favourable year to date due to increased environmental maintenance work (which offsets in Infrastructure maintenance costs See Note. 10 below). Petrol tax is \$155k favourable due to an increase in traffic volumes and petrol prices.
- \*2 Income Consents Significant application volume within Planning and Development has consent income \$1.3m favourable to budget.
- \*3 Income External Cost Recovery This is the income received from on-charging external consultant costs within Planning and Development. The expense matching this income is below in the expense line external cost on chargeable. There is also \$101k favourable variance due to Sludge disposal recovery from CODC and Developer recoveries.
- \*4 Income Regulatory Growth and increased enforcement from additional FTE's compared to the previous year has driven the increase above year to date budget for regulatory. The favourable variances come from the net impact of higher traffic parking and campervan year to date infringements issued totalling \$513k and \$876k for higher parking fees collected due to price increases from public car parks.
- \*5 Income Operational The Queenstown Airport dividend has been received for \$5.4m which is \$1.6m above Full Year budget. Turnover rents totalling \$748k, Lakeview cabin income \$415k and Church St car parking \$133k have also created a favourable variance. \$270k was invoiced to QAC for recovery of park and ride facility costs and Eastern Access Road irrigation costs, \$250k to DOC for their contribution of Roys Peak car park and \$107k to Central Otago District Council for their contribution towards ETS carbon credits and \$147k to ORC for their share of the public transport infrastructure improvements. There is also \$536k additional landfill income due to increasing volumes of waste and impact of carbon credits. (The refuse income is offset within Note 10. Expenditure Infrastructure Maintenance) Rates penalties is up \$325k on budget as is net interest received of \$1.3m. Offseting the favourable variances is the carry forward of the Coronet Forestry harvest income to the the 2018/19 financial year (\$2.9m) (See Note. 11 Expenditure Parks and Reserves Maintenance below for the expenditure offset). As part of Financial Accounting entries for the 2017:18 Annual Report there is a Wanaka Airport disposal gain of \$1.1m, \$153k gain on sale of investment properties and a \$113k decrease in the revaluation of council's investment properties. There was also \$150k received from MBIE as part of the Tourism Infrastructure Funding (TIF).
- \*6 Expenditure Salaries and Wages Contract Staff Additional contract staff have been required in Planning and Development to address significant application volume increases, with this \$4.1M year to date spend partially offset by additional revenue from Planning and Development invoicing. Infrastructure has an unbudgeted contract staff cost of \$344k, for corridor access management, three waters BBC support services to guide TYP capital planning, developer engineer secondment and contract administration.
- \*7 Expenditure Professional Services As part of Financial Accounting entries for the 2017:18 Annual Report actuals includes \$536k of costs that were transferred back to operating expenditure for projects that have been discontinued or for investigations or feasibility costs of projects not going ahead. There was also additional \$430k in costs relating to the District Plan review process. To note also \$845k of HIF related costs was transferred to capital work in progress within the Balance Sheet during the month due to the expectation that all HIF related costs will be capitalised. The Council is awaiting on Developers Agreements to be signed before the costs can be capitalised after a final review.
- \*8 Expenditure Legal As part of Financial Accounting entries for the 2017:18 Annual Report there is \$2.1m increase in the provision for appeals and settlements for the defence and resolution of legal claims. (Please note this is not additional costs incurred). There is also \$263k additional legal expenses to support the Resource Consent processing and \$144k is for on-going legal advice for Development Contributions, Traffic and Parking by-law, Wanaka Airport restructure advice and legal assistance with the ORC prosecution.
- \*9 Expenditure Commercial Rent There is an \$108k favourable variance due to expiry of Arrowtown camping group portable cabins expense earlier than budgeted, \$47k favourable variance due to Council's delayed occupation for the Louis Vuitton space within Church St and \$30k reduction in rates due to Wanaka Airport lease agreement.
- \*10 Expenditure Infrastructure Maintenance -There is \$1.6m additional spend for roading direct costs which includes emergency re-instatement and minor events \$343k which were not budgeted along with \$692k additional costs for environmental maintenance, \$231k for internal time allocations, \$219k for sealed pavement maintenance and \$197k for unsealed pavement maintenance (which partially offsets in Income Grants and Subsidies see Note. 1 above). Refuse is \$1.1m unfavourable due to an increase in landfill volumes \$300K, Refuse/Recycling escalation & additional collection costs \$279k and increase in refuse disposal costs which includes carbon credit prices \$160k, disposal costs for glass \$119k and removal costs for tyre stockpile \$207k. (Refuse is offset with additional income of \$536k See Income Operational Note. 5 above). As part of Financial Accounting entries for the 2017:18 Annual Report actuals this includes \$1.3m for QAC Airport Park and Ride costs to be treated as operating expenditure as per the Financial Accounting Standards (was previously classified as capital expenditure) (this is partially offset in Income Operational (Note 5) for capital contribution received from QAC)
- \* 11 Expenditure Parks and Reserves Maintenance The June month and full year favourable variance of \$3.2m reflects timing of works to be carried forward to the 2018:19 financial year for Coronet Forest \$2.9m and Skyline Harvest contribution costs \$0.2m.
- \*12 Expenditure Other Economic Development has an underspend of \$199k which will be carried forward into the 2018:19 financial year along with \$119k of Strategy Events Grants not drawn down. This is offset by overspends within cleaning at the QEC (\$120k) and on the Long Term Plan (\$140k) and additional parking control costs within Regulatory (\$221k).
- \*13 Expenditure Interest Interest costs is favourable due to lower than expected interest rates.
- \*14 Expenditure Depreciation Depreciation expense has increased due to the timing of completion of capital projects during the year and higher than expected vested assets.

#### **Commentary - Capital Revenue and Expenditure**

- \*15 Income Development Contributions For the 2017:18 financial year there was 427 development contributions invoices generated totalling \$16.2m.
- \*16 Income Vested Assets For the 2017:18 financial year there was \$30.7m of vested assets which is made up of \$7.4m for Roading, \$17.2m for 3 Waters and \$6.1m for Land.
- \*17 Income Grants & Subsidies Capex \$676k unfavourable for the year due to re-allocation of NZTA renewals budget to maintenance activities and reduced capital programme (refer. Note 10 above)
- \*18 Project Expenditure The largest spends for the 2017:18 financial year were Wanaka Aquatic Centre \$7.5m, Karawau Bridge Falls Waste Water and Water supply \$7.2m, Eastern Access Road \$5.6m, Project Shotver Stage 2 Disposal \$2.8m and Franktor

Flats Storm Water \$2.1m. These projects almost total half of the total capex spend. The total amount of capex carry forward to the 2018:19 financial year approved by Council totals \$22.5m which include new budgets approved during the year.

## **Finance Management Report**

## Quarter 4 2017:18 Full Year Re-Forecast

| Operating E | xpenditure | and R | levenue |
|-------------|------------|-------|---------|
|-------------|------------|-------|---------|

| Operating Expenditure and Revenue          |              | = 11.4          |                     |  |
|--|--------------|-----------------|---------------------|--|
| Description                                | Year to date | Full Year       | Variance            |  |
| REVENUE                                    | Actual       | Re-forecast     | to Re-Forecast      |  |
|  |              |                 |                     |  |
| Operating Revenue Income - Rates           | 67 121 401   | 67.140.045      | (10 544)            |  |
|  | 67,121,401   | 67,140,945      | (19,544)            |  |
| Income - Grants & Subsidies                | 6,542,348    | 6,107,351       | 434,997 <b>1*</b>   |  |
| Income - NZTA External Cost Recoveries     | 1,869,647    | 1,958,515       | (88,868)            |  |
| Income - Consents                          | 10,508,663   | 10,227,664      | 280,999 <b>2*</b>   |  |
| Income - External Cost Recovery            | 1,415,732    | 1,455,202       | (39,470)            |  |
| Income - Regulatory                        | 5,281,978    | 5,591,052       | (309,074) <b>3*</b> |  |
| Income - Operational                       | 32,052,464   | 29,052,446      | 3,000,018 4*        |  |
| Total Operating Revenue                    | 124,792,233  | 121,533,175     | 3,259,058           |  |
| EXPENDITURE                                |              |                 |                     |  |
| <u>Personnel Expenditure</u>               |              |                 |                     |  |
| Expenditure - Salaries & Wages             | 24,282,782   | 24,209,743      | 73,039              |  |
| Expenditure - Salaries & Wages Contract    | 4,960,839    | 4,158,540       | 802,299 <b>5*</b>   |  |
| Expenditure - Health Insurance             | 230,327      | 248,809         | (18,482)            |  |
| Total Personnel Expenditure                | 29,473,947   | 28,617,091      | 856,856             |  |
| Operating Expenditure                      |              |                 |                     |  |
| Expenditure - Professional Services        | 4,816,735    | 4,064,214       | 752,521 <b>6*</b>   |  |
| Expenditure - Legal                        | 4,344,268    | 2,254,496       | 2,089,772 <b>7*</b> |  |
| Expenditure - Stationery                   | 327,755      | 388,167         | (60,412)            |  |
| Expenditure - IT & Phones                  | 673,613      | 714,078         | (40,465)            |  |
| Expenditure - Commercial Rent              | 1,949,534    | 2,132,534       | (182,999)           |  |
| Expenditure - Vehicle                      | 498,375      | 498,375 564,746 |                     |  |
| Expenditure - Power                        | 3,043,964    | 3,179,296       | (135,332)           |  |
| Expenditure - Insurance                    | 712,799      | 701,498         | 11,300              |  |
| Expenditure - Infrastructure Maintenance   | 26,302,149   | 24,228,291      | 2,073,858 <b>8*</b> |  |
| Expenditure - Parks & Reserves Maintenance | 5,814,785    | 5,973,260       | (158,474)           |  |
| Expense - External Cost On Chargeable      | 1,308,701    | 1,512,052       | (203,351)           |  |
| Expenditure - Grants                       | 6,236,957    | 6,134,995       | 101,961             |  |
| Expenditure - Other                        | 12,069,810   | 12,638,697      | (568,886) <b>9*</b> |  |
| Total Operating Expenditure                | 68,099,446   | 64,486,323      | 3,613,123           |  |
| Interest and Depreciation                  |              |                 |                     |  |
| Expenditure - Interest                     | 5,565,192    | 5,220,819       | 344,374 <b>10*</b>  |  |
| Expenditure - Depreciation                 | 25,147,502   | 24,369,187      | 778,314 <b>11*</b>  |  |
| Total Interest and Depreciation            | 30,712,694   | 29,590,006      | 1,122,688           |  |
| Total Expenditure                          | 128,286,087  | 122,693,420     | 5,592,667           |  |
| NET OPERATING SURPLUS/(DEFICIT)            | (3,493,854)  | (1,160,245)     | (2,333,609)         |  |

#### **Capital Revenue and Expenditure**

| Capital Revenue and Expenditure    |            |             |                       |
|------------------------------------|------------|-------------|-----------------------|
| Description                        | Full Year  | Full Year   | Variance              |
|                                    | Actuals    | Re-forecast | to Re-Forecast        |
| Capital Revenue                    |            |             |                       |
| Income - Development Contributions | 15,984,696 | 12,870,758  | 3,113,938 <b>12*</b>  |
| Income - Vested Assets             | 30,684,457 | 10,748,642  | 19,935,815 <b>13*</b> |
| Income - Grants & Subsidies Capex  | 6,173,344  | 5,958,694   | 214,650               |
| Total Capital Revenue              | 52,842,497 | 29,578,094  | 23,264,403            |
| Capital Expenditure                |            |             |                       |
| Projects/Asset Purchases           | 55,628,245 | 49,757,444  | 5,870,801 <b>14*</b>  |
| Debt Repayment                     | 0          | 0           |                       |
| Total Capital Expenditure          | 55,628,245 | 49,757,444  | <u>.</u>              |
| NET CAPITAL FUNDING REQUIRED       | 2,785,748  | 20,179,349  |                       |
| Total External Borrowing           | 85,000,000 | 85,000,000  |                       |

Attachment B 19

#### Commentary - Operational Full Year Actuals to Full Year Re-forecast

\*1 Income - Grants & Subsidies - Re-forecast did not include \$300k grant to be received from Otago Community Trust for the Wanaka Recreation centre. Petrol tax is favourable \$60k due to an increase in traffic volumes and petrol prices.

\*2 Income - Consents - There was an additional \$400k of income received to the re-forecast for Planning and Development's consenting income due to the increasing application volumes.

\*3 Income - Regulatory - Traffic and parking infringements for campervan infringements income was down on re-forecast by (\$191k) and (\$58k) respectively.

\*4 Income - Operational - There was additional net interest received of \$800k and turnover rents were \$529k higher than the re-forecast. Membership income across the Queenstown Event Centre is \$223k more than forecasted and \$150k was received from MBIE for Tourism Infrastructure Fund not forecasted. As part of Financial Accounting entries for the 2017:18 Annual Report there was a disposal gain on sale for Wanaka Airport disposal of \$1.1m, a \$153k gain on sale for investment properties which offsets a revaluation decrease in the Council's investment property portfolio of (\$114k).

\*5 Expenditure - Salaries and Wages and Contract Staff - There was an additional \$617k of contract staff costs needed within Planning and Development to address the significant volume increases and an additional \$113k of costs was needed within Property and Infrastructure for various support.

\*6 Expenditure - Professional Services - As part of Financial Accounting entries for the 2017:18 Annual Report actuals includes \$536k of costs that was transferred back to operating expenditure for projects that have been discontinued or for investigations or feasibility costs of projects not going ahead.

\*7 Expenditure - Legal - As part of Financial Accounting entries for the 2017:18 Annual Report there is a \$2.1m increase in the provision for appeals and settlements for the defence and resolution of legal claims. (Please note this is not additional costs incurred).

\*8 Expenditure - Infrastructure Maintenance - As part of Financial Accounting entries for the 2017:18 Annual Report Actuals includes \$1.3m for QAC Airport Park and Ride Costs. There was also additional costs of \$202k for transport costs for Sludge transfer from new plant acquired, \$160k additional carbon credit expenditure due to price increases and additional \$380k for various road maintenance activities.

\*9 Expenditure - Other - Cleaning costs have come under re-forecast by \$211k, there is to be a carry forward to 2018:19 financial year of \$199k within Economic Development and Sponsorship for Events grants was \$114k not drawn down.

\*10 Expenditure - Interest - Actual costs are higher than the re-forecast due to the additional capex spend.

\*11 Expenditure - Depreciation - Depreciation expense has increased due to the timing of completion of capital projects during the year and higher than expected vested assets.

#### Commentary - Capital Revenue and Expenditure Full Year Actuals to Full Year Re-forecast Adjustments

\*12 Income - Development Contributions - For the 2017:18 financial year there was 427 development contributions invoices generated totalling \$16.2m.

\*13 Income - Vested Assets - For the 2017:18 financial year there was \$30.7m of vested assets which is made up of \$7.4m for Roading, \$17.2m for 3 Waters and \$6.1m for Land.

\*14 Project Expenditure - The largest spends for the 2017:18 financial year were Wanaka Aquatic Centre \$7.5m, Karawau Bridge Falls Waste Water and Water supply \$7.2m, Eastern Access Road \$5.6m, Project Shotver Stage 2 Disposal \$2.8m and Frankton Flats Storm Water \$2.1m.

Attachment C 20

# **Statement of Financial Position (***Council only* )

|  | Actual<br>Jun-18 | Actual<br>Jun-17 | Actual<br>Variance | Annual Plan<br>Jun-18 | Actual<br>Jun-17 |
|--|------------------|------------------|--------------------|-----------------------|------------------|
| As at 30 June 2018   | \$'000           | \$'000           | \$'000             | \$'000                | \$'000           |
| Current assets   |                  |                  |                    |                       |                  |
| Cash and cash equivalents                                  | 10,028           | 6,326            | 3,702 *1           | 337                   | 6,326            |
| Trade and other receivables from non-exchange transactions | 5,957            | 6,725            | (768) *2           | 8,488                 | 6,725            |
| Trade and other receivables from exchange transactions     | 9,222            | 6,605            | 2,617 *2           | 1,838                 | 6,605            |
| Inventories  | 46               | 46               | -                  | 24                    | 46               |
| Other financial assets                                     | 9,513            | 10,013           | (500) *3           | 15                    | 10,013           |
| Other current assets                                       | 1,214            | 797              | 417                | 716                   | 797              |
| Total current assets                                       | 35,980           | 30,512           | 5,468              | 11,418                | 30,512           |
| Non-current assets   |                  |                  |                    |                       |                  |
| Investment in subsidiaries                                 | 6,250            | 6,250            | -                  | 5,412                 | 6,250            |
| Other financial assets                                     | 1,707            | 2,134            | (427)              | 1,924                 | 2,134            |
| Property, plant and equipment                              | 1,188,225        | 1,122,806        | 65,419 *4          | 1,215,830             | 1,122,806        |
| Intangible assets  | 1,607            | 673              | 934                | -                     | 673              |
| Investment property  | 97,462           | 110,205          | (12,743) *5        | 63,560                | 110,205          |
| Development property                                       | 12,503           | -                | 12,503 *6          | -                     | -                |
| Total non-current assets                                   | 1,307,754        | 1,242,068        | 65,686             | 1,286,726             | 1,242,068        |
| Total assets   | 1,343,734        | 1,272,580        | 71,154             | 1,298,144             | 1,272,580        |
| Current liabilities  |                  |                  |                    |                       |                  |
| Trade and other payables from exchange transactions        | 27,071           | 22,618           | 4,453 *7           | 14,637                | 22,618           |
| Borrowings   | 30,203           | 17,223           | 12,980 *1          | 48,000                | 17,223           |
| Other financial liabilities                                | 96               | 262              | (166)              |                       | 262              |
| Other current liabilities                                  | 21,845           | 8,286            | 13,559 *8          | 2,846                 | 8,286            |
| Employee entitlements                                      | 1,490            | 1,305            | 185                | -                     | 1,305            |
| Total current liabilities                                  | 80,705           | 49,694           | 31,011             | 65,483                | 49,694           |
| Non-current liabilities                                    |                  |                  |                    |                       |                  |
| Borrowings   | 55,263           | 75,466           | (20,203) *1        | 139,082               | 75,466           |
| Other financial liabilities                                | 2,106            | 1,298            | 808                | -                     | 1,298            |
| Other non-current liabilities                              | -                | -                | -                  | -                     | -                |
| Deferred tax liabilities                                   |                  | -                | -                  | -                     | -                |
| Total non-current liabilities                              | 57,369           | 76,764           | (19,395)           | 139,082               | 76,764           |
| Total liabilities  | 138,074          | 126,458          | 11,616             | 204,565               | 126,458          |
| Net assets   | 1,205,660        | 1,146,122        | 59,538             | 1,093,579             | 1,146,122        |
| Equity   |                  |                  |                    |                       |                  |
| Reserves   | 567,805          | 555,374          | 12,431             | 459,430               | 555,374          |
| Accumulated funds  | 637,855          | 590,748          | 47,107             | 634,149               | 590,748          |
| Total equity attributable to Council                       | 1,205,660        | 1,146,122        | 59,538             | 1,093,579             | 1,146,122        |

## Commentary

- \*1 Increase in cash on hand due to timing of capital expenditure and associated borrowings.
- \*2 Refer to Debtors Analysis for commentary.
- \*3 Current year includes a term deposit of \$9.5m. The prior year included a \$10m term deposit which matured in December 2017.
- \*4 Increase reflects additions via capital programme during 2018/19 and vested assets of \$30.7m offset by depreciation and disposals.

  Refer to note 18 attachment A for commentary on significant capital expenditure during 2018/19.
- \*5 Revaluation as at 30 June 2018, along with disposal of an investment property and \$12.5m transfer to development property (see note 6).
- \*6 Initial transfer of Lakeview sections earmarked for sale from investment property. Sales are expected to commence in 2019/20 following development of the site.
- \*7 The variance for trade and other payables includes additional subdivision bonds of \$1.2m versus the prior year due to increases in and timing of development activity in the district, as well as increased trade payables and accruals. Footpath bonds has decreased by \$160k during the year following applications for refunds of footpath bonds.
- \*8 The current year includes income in advance of \$11.3M in relation to the 100 year Wanaka Airport lease to Queenstown Airport Corporation which commenced on 1 April 2018.

|                                      | Actual | Annual Plan | Borrowing | Actual | Actual |
|--------------------------------------|--------|-------------|-----------|--------|--------|
| Borrowing Limits (%)                 | Jun-18 | Jun-18      | Limit     | Jun-17 | Jun-16 |
| Interest Expense/Rates < 25%         | 8.3%   | 12.8%       | 25.0%     | 6.1%   | 7.8%   |
| Interest Expense/Total Revenue < 15% | 4.5%   | 7.1%        | 15.0%     | 3.2%   | 3.8%   |
| Net Debt/Total Revenue < 250%        | 51.4%  | 154.6%      | 250.0%    | 73.5%  | 65.1%  |
| Net Debt/Total Equity < 20%          | 7.1%   | 17.1%       | 20.0%     | 8.0%   | 7.6%   |

- Measure is well within the borrowing limit
- Measure is within 5% of the borrowing limit
- Measure is outside of the borrowing limit

# **Debtors Analysis**

|                                | Cour    | ncil           |                |    |
|--------------------------------|---------|----------------|----------------|----|
|                                | Jun-18  | Jun-17         | Variance       |    |
| As at 30 June 2018             | \$'000  | <b>\$</b> '000 | <b>\$</b> ′000 |    |
| From non-exchange transactions |         |                |                |    |
| Trade receivables              | 677     | 1,331          | (654)          |    |
| Infringement receivables       | 1,869   | 1,564          | 305            | *1 |
| Rates receivables              | 3,327   | 3,053          | 274            | *3 |
| New Zealand Transport Agency   | 1,522   | 1,910          | (388)          | *4 |
| Other                          | 134     | 111            | 23             |    |
| Allowance for doubtful debts   | (1,572) | (1,244)        | (328)          | *1 |
|                                | 5,957   | 6,725          | (768)          |    |
| From exchange transactions     |         |                |                |    |
| Trade receivables              | 4,064   | 3,376          | 688            |    |
| Other                          | 5,472   | 3,493          | 1,979          | *2 |
| Allowance for doubtful debts   | (314)   | (264)          | (50)           |    |
|                                | 9,222   | 6,605          | 2,617          |    |
|                                | 15,179  | 13,330         | 1,849          |    |
| Age analysis                   | Cour    | ncil           |                |    |
| Trade and other receivables    | Jun-18  | Jun-17         | Variance       |    |
| (excluding rates)              | \$'000  | \$'000         | \$'000         |    |
| Current (0-30 days)            | 10,102  | 8,296          | 1,806          | *2 |
| 31-60 days *                   | 511     | 740            | (229)          |    |
| 61-90 days *                   | 317     | 354            | (37)           |    |
| 90 days + *                    | 980     | 929            | 51             | *1 |
|                                | 11,910  | 10,319         | 1,591          |    |
| Rates receivables              |         |                |                |    |
| Current year rates (overdue) * | 2,000   | 984            | 1,016          | *3 |
| Previous years rates *         | 1,269   | 2,027          | (758)          | *3 |
|                                | 3,269   | 3,011          | 258            |    |
| Total receivables              | 15,179  | 13,330         | 1,849          | •  |
| Allowance for doubtful debts   | (1,886) | (1,508)        | (378)          |    |

<sup>\*</sup> Amounts are considered past due.

## Commentary

- \*1 Infringement receivables continues to increase with \$1.6m in over 90 days due to an increase in the number of infringements being issued. The allowance for doubtful debts includes \$1.5m for infringements.
- \*2 Other receivables from exchange transactions included grants receivable of \$0.9m relating to Wanaka Aquatic Centre and Wanaka Recreation Centre.
- \*3 The Local Government (Rating) Act has mechanisms available to recover overdue rates via a charge on the mortgage for mortgaged properties or via sale of the property for rates balances less than 6 years old. Late payment penalties of 10% are charged on all overdue rates balances relating to prior rating years as at 31 October and 31 March each year whilst 10% penalties are also applied to overdue rates instalments relating to the current rating year in accordance with legislation. The rates team will be applying debt collection processes to rates in arrears in the next quarter.
- \*4 Receivables from NZTA are affected by the timing of capital and operating expenditure for roading where costs are funded by NZTA. The prior year activity included the Eastern Access Road.